

Attachment – Circular 21/2015 - Introduction of a Fixed Fee from 2016/2017



The following information was presented by the Newcastle DBA (Zone 2) Management Committee as an example of how a fixed Annual Club Membership Fee could be funded or subsidized by introducing a 'Pay as You Play' structure at the Club.

As the Bowls NSW Fee is no longer based on the number of registered Bowling Members, a Club may be able to significantly reduce the cost of Club Membership for their Full Bowling Members.

INTRODUCTION OF A FIXED FEE MODEL BY BOWLS NSW & ZONES/DISTRICTS

Thinking outside the square – suggest clubs introduce a **Pay as You Play** to cover the Fixed Fee Model.

Some examples:

a) A club with 50 members would pay:	Bowls NSW (Based on Current Fee)	\$3000.00
	NDBA (Based on Current Fee)	<u>\$1200.00</u>
	<i>Total Fees Due.....</i>	<u><i>\$4200.00</i></u>
- <i>If the Club set aside or charged an extra \$1/person to play on the green, using 48 weeks allowing for 4 weeks of no bowls due to wet weather & holidays.</i>		
- <i>If say 100 bowlers used the green per week (Social, Galas, Club Championships, barefoot bowlers, etc) the Club would collect 100 x \$1 x 48 weeks</i>		
	<i>Total Green Fees Collected.....</i>	<u><i>\$4800.00</i></u>
- <i>Plus the Club still charges a Full Membership Fee of say \$10</i>		
	<i>Total Membership Fees Collected</i>	<u><i>\$ 500.00</i></u>
	= TOTAL SURPLUS.....	<u>\$1100.00</u>
b) A club with 100 members would pay:	Bowls NSW (Based on Current Fee)	\$6000.00
	NDBA (Based on Current Fee)	<u>\$2400.00</u>
	<i>Total Fees Due.....</i>	<u><i>\$8400.00</i></u>
- <i>If the Club set aside or charged an extra \$1/person to play on the green, using 48 weeks allowing for 4 weeks of no bowls due to wet weather & holidays.</i>		
- <i>If say 200 bowlers used the green per week (Social, Galas, Club Championships, barefoot bowlers, etc) the Club would collect 200 x \$1 x 48 weeks</i>		
	<i>Total Green Fees Collected.....</i>	<u><i>\$9600.00</i></u>
- <i>Plus the Club still charges a Full Membership Fee of say \$10</i>		
	<i>Total Membership Fees Collected.....</i>	<u><i>\$1000.00</i></u>
	=TOTAL SURPLUS.....	<u>\$2200.00</u>
c) A club with 200 members would pay:	Bowls NSW (Based on Current Fee)	\$12000.00
	NDBA (Based on Current Fee)	<u>\$ 4800.00</u>
	<i>Total Fees Due.....</i>	<u><i>\$16800.00</i></u>
- <i>If the Club set aside or charged an extra \$1/person to play on the green, using 48 weeks allowing for 4 weeks of no bowls due to wet weather & holidays.</i>		
- <i>If say 400 bowlers used the green per week (Social, Galas, Club Championships, barefoot bowlers, etc) the Club would collect 400 x \$1 x 48 weeks</i>		
	<i>Total Green Fees Collected.....</i>	<u><i>\$19200.00</i></u>
- <i>Plus the Club still charges a Full Membership Fee of say \$10</i>		
	<i>Total Membership Fees Collected.....</i>	<u><i>\$ 2000.00</i></u>
	=TOTAL SURPLUS.....	<u>\$ 4400.00</u>